# FINANCIAL STATEMENTS AND INDEPENDENT AUDITOR'S REPORT

EAST CENTRAL
INTERGOVERNMENTAL ASSOCIATION
DUBUQUE, IOWA

JUNE 30, 2007

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### TOSTRUD & TEMP, S.C.

Certified Public Accountants

#### INDEPENDENT AUDITOR'S REPORT

Council Members
East Central Intergovernmental
Association
Dubuque, Iowa 52005

We have audited the accompanying basic financial statements of the East Central Intergovernmental Association as of June 30, 2007, and for the year then ended, as listed in the table of contents. These basic financial statements are the responsibility of the Association's management. Our responsibility is to express an opinion on these basic financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America, Chapter 11 of the Code of Iowa, and the standards applicable to financial audits contained in Government Auditing Standards, issued by the Comptroller General of the Those standards require that we plan and perform the United States. audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit examining, on a test basis, evidence supporting the amounts disclosures in the financial statements. An audit also assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall basic financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the basic financial statements referred to above present fairly, in all material respects, the respective financial position of the governmental activities and each major fund of the East Central Intergovernmental Association as of June 30, 2007, and the respective changes in financial position, for the year then ended in conformity with accounting principles generally accepted in the United States of America.

The management's discussion and analysis and budgetary comparison information on pages 5 through 5H and pages 26 through 27 and page 31 are not a required part of the basic financial statements but are supplementary information required by accounting principles generally accepted in the United States of America. We have applied certain limited procedures, which consisted principally of inquiries of management regarding the methods of measurement and presentation of the supplementary information. However, we did not audit this information and express no opinion on it.

Our audit was performed for the purpose of forming an opinion on the financial statements that collectively comprise the East Central Intergovernmental Association's basic financial statements. combining and other supplemental financial statements are presented for purposes of additional analysis and are not a required part of the basic financial statements. The schedule of expenditures of federal awards. which is required by the United States Office of Management and Budget (OMB) Circular A-133, Audits of States, Local Governments and Non-Profit Organizations, is presented for purposes of additional analysis and is not a required part of the basic financial statements of East Central Intergovernmental Association. The combining and other supplemental financial statements and the schedule of federal awards have been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, are fairly stated, in all material respects, in relation to the basic financial statements taken as a whole.

In accordance with Government Auditing Standards, we have also issued a report dated November 7, 2007 on our consideration of East Central Intergovernmental Association's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, not to provide an opinion on the internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with Government Auditing Standards and should be considered in assessing the results of our audit.

fostrud + Temp, N. C.

November 7, 2007

MANAGEMENT'S DISCUSSION AND ANALYSIS

### EAST CENTRAL INTERGOVERNMENTAL ASSOCIATION MANAGEMENT'S DISCUSSION AND ANALYSIS

The East Central Intergovernmental Association (ECIA) is a membership supported organization of local governmental bodies in Cedar, Clinton, Delaware, Dubuque, and Jackson Counties in eastern Iowa. The purpose of ECIA is to provide management and technical assistance to local government staff and elected officials.

ECIA exists because of a need for local governments facing similar problems to cooperate in finding solutions. This cooperative effort, through ECIA membership, provides greater resources to local governments than they would be able to afford individually. The sharing of resources and discussion of common concerns vastly improves the quality and consistency of solutions to local and regional problems. Costs are held at a level that allows all local governments in the region to participate. ECIA strives to provide "A Regional Response to Local Needs."

As management of ECIA, we offer the readers of ECIA's financial statements this narrative overview and analysis of the financial activities of ECIA for the year ended June 30, 2007. The financial statements of ECIA consist of the operations of ECIA (a planning agency) and Workforce Investment Act (WIA) (job training and retraining programs administered by ECIA). The financial statements do not include ECIA Business Growth, Inc. the Eastern Iowa Regional Housing Authority or the Delaware, Dubuque and Jackson County Regional Transit Authority, which have been formed as separate and distinct entities.

We encourage readers to consider the information presented here in conjunction with ECIA's financial statements, which follow this discussion and analysis. This report complies with the Governmental Accounting Standards Board (GASB) Statement 34 reporting model.

Fiscal year 2007 was a year of review, reflection and analysis for ECIA. One of our most important tasks was the review of our organizational structure, bylaws and articles of agreement. The ECIA Council appointed a subcommittee from its members to take a close look at all the subsidiary organizations of ECIA including the bylaws, articles and board structure of those organizations and their relationships to ECIA as well as the organizational structure of ECIA itself. The ECIA subcommittee was comprised of five committed ECIA Council members plus ECIA staff who spent many hours reviewing the organizational documents of these organizations. It became apparent that while a thirty member ECIA Council is large, it is the best combination and cross representation of our membership. Additionally, it became apparent that the role of the ECIA Executive Committee should change and as it now stands, is a review and recommendation committee to the full Council rather than a decision making body. It also became apparent that diversifying the ECIA Business Growth full membership board was a priority to the future success of ECIA Business Growth as well as a way to address any conflict of interest perceptions. Twelve new members were added to the ECIA Business Growth full board.

Prosperity Eastern lowa continued to promote partnerships and collaboration in the region to achieve economic success. Prosperity launched its Buyer Supplier Connection campaign focusing on company linkages within the region with the goal of shifting at least 5% of out of region spending back into the region, creating new wealth for our local companies. By shifting just 5% of our out of area spending back into the region, we can generate over \$326 million dollars of new spending annually in our six county region.

The Eastern Iowa Rural Utility Service System (EIRUSS) moved forward with several contracts for construction for rural waste and water systems in the five county region. Construction began on a wastewater project in Jones County. This will be the first system under management by EIRUSS when complete.

ECIA completed its first full year of management of the operations of the Delaware, Dubuque and Jackson County Regional Transit Authority (RTA). A priority for the RTA this year was to secure funding for a maintenance and storage facility for Dubuque County. Currently our fleet is parked on leased hard surface parking. A maintenance and storage facility would increase the useful life of our bus fleet and reduce our maintenance costs overall. Very late in the fiscal year, the RTA was awarded a \$702,000 grant through the Revitalize Iowa Infrastructure Fund (RIIF) through the State of Iowa. Due to the grant award and the timing of ECIA's office lease renewal, ECIA began an analysis of partnering with the RTA in developing a joint ECIA office building and RTA storage and maintenance facility. This is an exciting adventure for both organizations and will continue through Fiscal 2008.

ECIA continues to remain focused on providing excellent service to our members in the region and we look forward to Fiscal 2008 being another successful year.

#### FINANCIAL HIGHLIGHTS

- The assets of ECIA exceeded its liabilities at June 30, 2007 by \$352,987 (net assets). Of this amount, \$321,202 (unrestricted net assets) may be used to meet ECIA's ongoing obligations to member communities and creditors.
- ECIA's net assets increased by 8.3%, or \$27,189, from June 30, 2006 to June 30, 2007.
- As of the close of the fiscal year, ECIA's fund balance was \$321,202, an increase of \$34,324 in comparison with the prior year.
- Total revenues increased 18.7%, or approximately \$689,000, from fiscal 2006 to fiscal 2007. This was primarily due to increased agency service billings resulting from a full year of management of the RTA in fiscal 2007 vs. a half year in fiscal 2006 and increased activity in EIRUSS as well as the additional grant funds received for Prosperity's Buyer Supplier Connection Campaign and the WIA programs. Total expenditures increased 17.8%, or approximately \$658,000 from fiscal 2006 to fiscal 2007. This is also primarily due to costs related to a full year of operation of the RTA as well as the increased marketing efforts of Prosperity Eastern Iowa.

#### **OVERVIEW OF THE FINANCIAL STATEMENTS**

This discussion and analysis is intended to serve as an introduction to ECIA's basic financial statements. The financial statements included in this report are designed to provide readers with a broad overview of ECIA's finances, in a manner similar to a private sector business. ECIA utilizes the accrual basis of accounting, which recognizes revenues and expenses when earned, regardless of when cash is received or paid. The following statements are included in this report:

- Statement of Net Assets This statement presents information on all of ECIA's assets
  and liabilities, with the difference between the two reported as net assets. Over time,
  increases or decreases in net assets may serve as a useful indicator of whether the
  financial position of ECIA is improving or deteriorating.
- Statement of Activities This statement is prepared on the accrual basis of accounting and presents functional expenses offset by revenue sources that are directly related.

#### **OVERVIEW OF THE FINANCIAL STATEMENTS - CONTINUED**

- Balance Sheet Governmental Funds This statement is prepared on the current financial resources measurement focus that generally only includes current assets and current liabilities.
- Statement of Revenues, Expenditures and Changes in Fund Balance This statement is prepared on the modified accrual basis of accounting and reports ECIA's operating revenue by major source, along with operating expenses.
- A reconciliation between the full accrual basis accounting statement (Statement of Activities) and the modified accrual basis statement (Statement of Revenues, Expenses and Changes in Fund Balance).
- Notes to financial statements This section provides additional information that is
  essential to a full understanding of the data provided in the financial statements.
- Supplemental Information In addition to the basic financial statements and accompanying notes, this section of the report presents certain required supplementary information, providing detailed information by program and by project, as well as a schedule of Federal Financial Assistance.

#### **ANALYSIS OF NET ASSETS**

As previously noted, net assets may serve over time as a useful indicator of ECIA's financial position. ECIA's net assets increased by \$27,189 from a year ago. The analysis that follows illustrates the changes in the components that make up net assets.

#### STATEMENT OF NET ASSETS

	2007	2006	NET CHANGE	PERCENT CHANGE
Cash and investments	242,331	76,597	165,734	216.4
Other Current Assets	475,299	409,870	65,429	16.0
Capital Assets (net)	58,537	60,373	(1,836)	(3.0)
Total Assets	776,167	546,840	229,327	41.9
Current Liabilities	411,145	211,036	200,109	94.8
Long-Term Liabilities	12,035	10,006	2,029	20.3
Total Liabilities	423,180	221,042	202,138	91.4
Net Investment in Capital Assets net of related debt Unreserved Total Net Assets	31,785 321,202 352,987	38,920 286,878 325,798	(7,135) 34,324 27,189	(18.3) 12.0 8.3

Total assets increased by approximately 42.0%, from \$546,840 in FY 2006 to \$776,167 in FY 2007. This increase was attributable to increases in Cash and in Accounts Receivable, coupled with decreases in Prepaid Expenses and Capital Assets.

Cash increased by \$165,734, primarily due to the timing of the payment of outstanding invoices at yearend. Accounts Receivable increased from \$315,270 n FY 2006 to \$412,831 in FY 2007 primarily due to charges related to increased agency service billings. Prepaid Expenses decreased by \$32,132 primarily due to accounting conversion costs and charges to update the agency's internet access through a dedicated T1 line being fully expensed during FY 2007.

Capital assets decreased \$1,836 in FY 2007. ECIA purchased a 2008 Dodge Avenger, sold a 2002 Dodge Stratus and retired outdated/obsolete computer equipment.

Current liabilities increased from \$211,036 in FY2006 to \$411,145 in FY2007. This increase of \$200,109 is primarily the result of increased staff vacation accruals of \$14,400 and the timing of the payment of outstanding ECIA and WIA invoices as noted in the Cash discussion above.

The long-term liability line item reflects the loans for the purchase of a 2004 Chevrolet Impala during FY05, a 2005 Chevrolet Impala during FY06 and a 2008 Dodge Avenger in FY07. Of the total outstanding balance of the loans, \$14,717 is classified as current and \$12,035 as long-term.

#### **ANALYSIS OF REVENUES AND EXPENDITURES**

In FY 2007 and FY 2006, total revenues were \$4,367,099 and \$3,678,242 respectively, an increase of \$698,857 or 18.7%. Total Expenditures for the same period increased \$658,283 or 17.8%. A comparison of income and expenditures is outlined in the following table.

#### STATEMENT OF REVENUES, EXPENSES AND CHANGES IN FUND BALANCE

	2007	2006	NET CHANGE	PERCENT CHANGE
REVENUES				
Federal	536,528	468,135	68,393	14.6
State of lowa	101,509	94,622	6,887	7.3
State of Illinois	1,289	1,289	0	0.0
State of Wisconsin	787	787	0	0.0
Membership Fees	82,394	77,810	4,584	5.9
Fees and assessments	305,951	303,768	2,183	0.7
EIRHA	1,159,892	996,801	163,091	16.4
CDBG Admin	318,024	315,932	2,092	0.7
ECIA Business Growth	182,588	167,084	15,504	9.3
Workforce Investment Act	1,223,481	1,037,906	185,575	17.9
EIRUSS	54,998	12,280	42,718	347.9
RTA	397,844	198,071	199,773	100.9
Interest	1,775	1,675	100	6.0
Miscellaneous	39	2,082	(2,043)	(98.1)
Total				
Revenues	4,367,099	3,678,242	688,857	18.7

#### ANALYSIS OF REVENUES AND EXPENDITURES - CONTINUED

			NET	PERCENT
	2007	2006	CHANGE	CHANGE
EXPENDITURES				
Salaries, wages and benefits	2,897,632	2,459,771	437,861	17.8
Office supplies & operating materials	41,642	40,612	1,030	2.5
Conference and training	28,170	15,343	12,827	83.6
Business travel	93,732	93,761	(29)	(0.0)
Printing	7,716	6,276	1,440	22.9
Equip rental and maint	10,444	9,233	1,211	13.1
Insurance and bonding	66,557	58,004	8,553	14.7
Dues and subscriptions	15,933	15,358	<b>5</b> 75	3.7
Telephone	25,050	21,729	3,321	15.3
Postage	36,396	38,739	(2,343)	(6.0)
Rent & utilities	154,631	130,149	24,482	18.8
Advertising	3,091	1,437	1,654	115.1
Professional fees	63,771	41,995	21,776	51.9
Marketing	63,434	47,367	16,067	33.9
Equipment purchases	30,194	53,331	(23,137)	(43.4)
Long-term debt principal	11,455	10,487	968	9.2
Miscellaneous	1,690	5,976	(4,286)	(71.7)
WIA program costs	801,203	644,890	156,313	24,2
Total Expenditures	4,352,741	3,694,458	658,283	17.8
Excess of Revenues over Expenditures	14,358	(16,216)	30,574	(188.5)
Proceeds From Long-term				
Borrowing	16,754	17,449	(695)	
Proceeds From Sale of Equipment	3,212	400	2,812	703.0
Excess of Revenues and Other				
Financing Sources over Expend	34,324	1,633	32,691	2001.9
Beginning Fund Balance	286,878	285,245	1,633	
Ending Fund Balance	321,202	286,878	34,324	12.0

Several projects taken on during the previous fiscal year contributed to the overall increase in revenue in FY07. The RTA generated \$200,000 more in revenue in FY07 due to a full year of operation vs. a half year in FY06. Revenue from the Workforce Investment Act programs increased approximately \$186,000 due to the addition of funding for Two Parent Family assistance through Promise Jobs and the funding of the Regency Thermographers National Emergency Grant. Approximately \$163,000 in increased revenue was received from EIRHA as that entity hired additional maintenance staff and also covered the cost of staff salaries charged to the tax credit projects in the previous fiscal year. The activity in EIRUSS also increased in FY07, resulting in an increase of \$43,000 over the prior year. Federal assistance for transportation increased approximately \$42,000. The Prosperity Eastern lowa marketing effort added approximately \$21,000 to revenue in FY07 through its Buyer Supplier Connection Grant. ECIA Business Growth revenue increased \$15,500 or 9% due to increased loan activity in that department. The increase in membership fees, ECIA's first increase in over 20 years, generated an additional \$4,600 in revenue.

General Fund Revenue by Funding Source for Fiscal 2007 is summarized as follows:

US Department of Housing & Urban Development	32%
US Department of Labor	12%
US Department of Transportation	11%
Special Contracts	10%
CDBG EDSA/PFSA Administration	9%
Service Fees & Assessments	7%
US Department of Health & Human Services	6%
Business Growth	5%
State (COG Assistance/Marketing Grant)	3%
Membership Fees	2%
IA Department of Natural Resources	1%
US Department of Commerce	1%
County Funds	1%
Total	100%

The largest change in expenditures was related to salaries and benefits. This was primarily due to an increase in staff. Four full-time and two part-time staff were hired to operate the RTA during FY06. A full year of expense for these staff was incurred in FY07. An additional dispatcher was hired in FY07 when the RTA assumed three contracts from the City of Dubuque. In addition, a housing maintenance assistant was hired to aid in the maintenance of EIRHA's Public Housing units and tax credit projects during FY06 and a lawn care assistant was added in FY07. A part-time staff person was also added to administer the Promise Jobs Two Parent Family Program.

Conference and training costs increased approximately \$13,000 primarily due to the increase in staff and the increased activities of Prosperity Eastern Iowa. Insurance expense increased \$8,600 due to increased cost of housing inspectors and workers comp insurance. Telephone expense increased \$3,300 due to added cellular phones for new staff. Rent and utilities expense increased approximately \$24,500 due to a full year of the cost of leasing of additional office space to house Transit and Transportation/Planning Department staff. Advertising increased \$1,700 due to the new publication requirements for 28E organizations. Professional fees increased \$22,000 due to increased computer support required, legal fees associated with the analysis and evaluation of articles and bylaws and the redesign of the ECIA websites.

The Marketing line item reflects increased expenditures of \$16,000 related to the regional economic development marketing effort supported by the Buyer Supplier Connection grant. Equipment purchases decreased by \$23,000. A new Minolta copier was purchased in FY06 as well as computer and office equipment for new staff. Miscellaneous expense decreased by \$4,300 due to the elimination of the annual banquet.

#### **OVERVIEW OF BUDGETS**

ECIA annually adopts a budget on a basis consistent with generally accepted accounting principles. Budgets are adopted for the general fund and appropriations lapse at fiscal year end. Salaries and operating expenses are allocated in accordance with a pre-approved "Cost Allocation Plan."

The ECIA Council approved one budget amendment in May 2007. Differences between the original budget and the final amended budget can be summarized as follows:

 The original revenue budget of \$3,264,376 was increased to \$3,502,020, an increase of \$237,644. This increase was primarily the result of the assumption of three City of Dubuque contracts by RTA, the awarding of the Buyer Supplier Connection Grant, the awarding of the Regency National Emergency Grant and Promise Jobs Two Parent Funding and increased ECIA Business Growth loan activity.

#### **OVERVIEW OF BUDGETS - CONTINUED**

• The original expenditure budget of \$3,248,116 was increased to \$3,469,700, an increase of \$221,584.

Salaries/benefits expense was increased approximately \$118,000 due to a full year of expense for the additional RTA and EIRHA staff added in FY06 as well as the part-time staff added in those departments in FY07. The budget for Office Supplies was increased by \$6,000 and the budget for Conference/Training expense was increased \$9,500 to help support the additional staff and contracts assumed during the year. The budget for insurance was increased by \$14,000 to accommodate the increased insurance costs for housing inspectors and workers comp coverage.

The budget for Rent/Utilities/Property tax expense was increased by \$15,600 due to increased utility and property tax costs. Budgeted Professional fees expense was increased by \$12,200 due to increased onsite computer support expense, legal fees associated with the review of the by-laws and articles for all ECIA entities and the redesign for the ECIA website.

#### **RESULTS OF OPERATIONS**

ECIA's management was pleased with the operating results for the fiscal year ending June 30, 2007. The amended budget anticipated excess revenue over expenditures of \$32,320. Actual results of operations reflected a profit of \$34,324.

Operating revenues were \$83,842 or 2.3% higher than budgeted. Operating expenditures were \$81,838 more than budgeted. The following table illustrates these points:

#### COMPARISON OF BUDGET VS. ACTUAL

	BUDGET	ACTUAL	VARIANCE	PERCENT
REVENUES				
Federal	524,324	536,528	12,204	2.3
State of Illinois	1,289	1,289	0	0.0
State of Iowa	15,875	101,509	85,634	84.4
State of Wisconsin	787	787	0	0.0
Membership Fees	82,143	82,394	251	0.3
Fees and assessments	403,171	360,949	(42,222)	(11.7)
CDBG/EDSA Admin	381,900	318,024	(63,876)	(20.1)
EIRHA	1,106,150	1,159,892	53,742	4.6
ECIA Business Growth	158,400	182,588	24,188	13.2
Workforce Investment Act	414,521	422,278	7,757	1.8
Regional Transit Authority	395,000	397,844	2,844	0.7
Interest	1,960	1,775	(185)	(10.4)
Sale of Fixed Assets	0	3,212	3,212	100.0
Miscellaneous	0	39	39	100.0
Proceeds from LT Borrowing	16,500	16,754	254	1.5
Total Revenues	3,502,020	3,585,862	83,842	2.3

#### **RESULTS OF OPERATIONS - CONTINUED**

#### **EXPENDITURES**

Salaries, wages and benefits	2,860,913	2,897,632	36,719	1.3
Office supplies & operating materials	40,000	41,642	1,642	3.9
Conference and training	22,500	28,170	5,670	20.1
Business travel	81,000	93,732	12,732	13.6
Printing	6,500	7,716	1,216	15.8
Equip rental and maint	11,160	10,444	(716)	(6.9)
Insurance and bonding	64,000	66,557	2,557	3.8
Dues and subscriptions	15,600	15,933	333	2.1
Telephone	25,000	25,050	50	0.2
Postage	34,000	36,396	2,396	6.6
Rent & utilities	158,600	154,631	(3,969)	(2.6)
Advertising	2,800	3,091	291	9.4
Professional fees	62,200	63,771	1,571	2.5
Marketing	43,782	63,434	19,652	31.0
Equipment purchases	28,745	30,194	1,449	4.8
Long-term debt principal	11,400	11,455	55	0.5
Miscellaneous	1,500	1,690	190	11.2
Total Expenditures	3,469,700	3,551,538	81,838	2.3
Excess of Revenues over				
Expenditures	32,320	34,324	2,004	6.2

#### **CAPITAL ASSETS AND DEBT ADMINISTRATION**

As of June 30, 2007, ECIA had \$58,537 invested in capital assets (net of depreciation), including office furniture and equipment, agency vehicles and leasehold improvements. Total outstanding debt was \$26,752, which represents the outstanding balance of the three loans used to purchase agency vehicles.

#### ECONOMIC FACTORS AND NEXT YEAR'S BUDGET

ECIA's management and Council considered many factors when setting the fiscal year 2008 budget and the fees that will be charged for services, endeavoring to keep costs low for our members, while covering staff and overhead costs. Membership fees will increase from \$.42 to \$.44 per capita in Fiscal 2008. The hourly billing rates for all staff will increase 3% or \$2.00 per hour in order to keep pace with cost of living increases. Increases in employee health insurance costs will continue to be a concern in the year ahead. Decreases in State and Federal funding levels will also be a concern.

As we progress into 2008, we will continue to work collaboratively, developing new and building on already successful partnerships, while the staff at ECIA remains committed to building strong and healthy communities and making our region a great place to live and work. ECIA is building on its partnership with the RTA by a constructing a joint ECIA office building and RTA storage and maintenance facility. This is an exciting adventure for both organizations and will continue through Fiscal 2008.

#### FINANCIAL CONTACT

These financial statements are designed to provide our member communities, funding agencies and creditors with a general overview of ECIA's finances and to show ECIA's accountability for the money it receives. Questions concerning any of the information provided in this report or requests for additional information should be addressed to ECIA's Executive Director of Finance and Human Resources, 3999 Pennsylvania Avenue, Suite 200, Dubuque, IA 52002.

BASIC FINANCIAL STATEMENTS

#### East Central Intergovernmental Association

#### Dubuque, Iowa

#### STATEMENT OF NET ASSETS

June 30, 2007

		Governmental Activities		
ASSETS	· · · · · · · · · · · · · · · · · · ·			
Current assets				
Cash and investments	\$	242,331		
Accounts receivable		412,831		
Prepaid fees and expenses		62,468		
Total current assets		717,630		
Noncurrent assets				
Property and Equipment				
Leasehold improvements		10,299		
Equipment and furniture		182,524		
Less accumulated depreciation		(134,286)		
Total noncurrent assets		58,537		
Total assets	\$	776,167		
LIABILITIES				
Current liabilities				
Excess of outstanding checks		•		
over bank balance	\$	261		
Current portion of long-term obligations	7			
Accounts payable		14,717		
Deferred revenue		123,615		
Grants		00 000		
Prepaid memberships		29,082		
Accrued liabilities		1,605		
Vacation and holiday pay		350 050		
Salaries and wages		152,759		
Other		35,945		
Total current liabilities		53,161		
TOTAL GALLCIES TRADELICIOS		411,145		
Noncurrent liabilities				
Noncurrent portion of long-term				
obligations		12,035		
Total liabilities		423,180		
NET ASSETS				
Investment in capital assets				
net of related debt		31,785		
Unrestricted		321,202		
Total net assets		352,987		
Total liabilities and net assets	\$	776,167		

#### STATEMENT OF ACTIVITIES

For the year ended June 30, 2007

(Expense) and Changes in Program Revenues Net Assets Operating Capital Charges for Grants and Grants and Governmental Functions/Programs Expenses Services Contributions Contributions Activities Governmental activities Salaries, wages and fringe benefits 2,897,632 2,046,623 869,138 18,129 Office supplies 40,047 28,286 12,012 251 Operating materials 1,595 1,127 478 10 Conferences and training 28,170 19,897 8,450 177 Business travel 93,732 66,204 28,115 587 Printing 7,716 5,450 2,314 48 Equipment rental and maintenance 10,444 7,377 3,133 66 Insurance and bonding 66,557 47,010 19,964 417 Dues and subscriptions 15,933 11,254 4,779 100 Telephone 25,050 17,693 7,514 157 Postage 36,396 25,707 10,917 228 Rent 110,146 77,797 33,038 689 Property taxes 23,861 16,853 7,157 149 Utilities 20,624 14,567 6,186 129 Advertising 3,091 2,183 927 19 Professional fees 63,771 45,042 19,128 399 Marketing 63,434 44,804 19,027 397 Depreciation 32,030 9,607 22,623 200 Miscellaneous 1,690 1,194 507 11 WIA program costs 801,203 801,203 Total governmental activities 4,343,122 \$ 1,863,594 2,501,691 22,163 General revenues Interest 1,775 Miscellaneous 39 Gain on sale of equipment 3,212 Total general revenues 5,026 Change in net assets 27,189 Net assets at beginning of year 325,798 Net assets at end of year 352,987

Net Revenue

#### East Central Intergovernmental Association

#### Dubuque, Iowa

#### BALANCE SHEET

#### GOVERNMENTAL FUNDS

June 30, 2007

	ECIA WIA		WIA			
		Special General Revenue Fund Fund			Total	
ASSETS						
Cash and investments	\$	203,324	\$	39,007	\$	242,331
Accounts receivable		412,831		-		412,831
Prepaid fees and expenses	_	62,207	_	261	_	62,468
Total assets	\$	678,362	\$_	39,268	\$_	717,630
LIABILITIES AND FUND BALANCE						
Liabilities						
Excess of outstanding checks						
over bank balance	\$	-	\$	261	\$	261
Accounts payable		84,608		39,007		123,615
Accrued liabilities						
Vacation and holiday pay		152,759		-		152,759
Salaries and wages		35,945		-		35,945
Other		53,161		-		53,161
Deferred revenue						
Deferred grant revenue		29,082		_		29,082
Prepaid memberships		1,605	_	_	_	1,605
Total liablilities		357,160		39,268		396,428
Fund balance - unreserved		321,202	_	•		321,202
	\$ <u></u>	678,362	\$_	39,268	\$ <u></u>	717,630

## RECONCILIATION OF THE BALANCE SHEET - GOVERNMENTAL FUNDS TO THE STATEMENT OF NET ASSETS

June 30, 2007

Fund balance - governmental funds	\$	321,202
Total net assets reported for governmental activities in the statement of net assets are different from the amount reported above as total governmental funds fund balances because:		
Capital assets used in government activities are not financial resources and therefore not reported in the fund statements. Amounts reported for governmental activities in the statement of net assets are as follows: Governmental capital assets  Governmental accumulated depreciation  (134,286)	_	58,537
Long term liabilities, including bonds and notes payable, are not due in the current period and therefore not reported in the fund statements. Long-term liabilities reported in the statement of net assets that are not reported in the funds balance sheet are as follows:  General obligation debt		(26,752)
Total net assets - governmental activities	\$	352,987

#### Dubuque, Iowa STATEMENT OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCE - GOVERNMENTAL FUNDS

For the year ended June 30, 2007

	ECIA			WIA		
		General		Special Revenue	•	
		Fund		Fund		Total
Revenues						
Federal	\$	536,528	\$	_	\$	536,528
State of Illinois	-	1,289		_	•	1,289
State of Iowa		101,509		_		101,509
State of Wisconsin		787		-		787
Membership fees		82,394		-		82,394
Fees and assessments		360,949		_		360,949
Economic Development Set-Aside and		<b>,</b>				,
CDBG grant administration		318,024		_		318,024
Agency service billings		,				,
ECIA Business Growth		182,588		_		182,588
Eastern Iowa Regional						102,300
Housing Authority (EIHRA) /						
Eastern Iowa Regional						
Housing Corporation (EIRHC)		1,159,892		_		1,159,892
Workforce Investment Act (WIA) grants		422,278		801,203		
Regional Transit Authority		397,844		601,203		1,223,481
Interest				-		397,844
Miscellaneous		1,775		-		1,775
		39				39
Total revenues		3,565,896		801,203		4,367,099
Expenditures						
Salaries, wages and fringe						
benefits		2,897,632		_		2,897,632
Office supplies		40,047		_		40,047
Operating materials		1,595		_		1,595
Conferences and training		28,170		_		28,170
Business travel		93,732		_		93,732
Printing		7,716		_		7,716
Equipment rental and		·				•
maintenance		10,444		_		10,444
Insurance and bonding		66,557		_		66,557
Dues and subscriptions		15,933		_		15,933
Telephone		25,050		_		25,050
Postage		36,396		_		36,396
Rent		110,146		-		110,146
Property taxes		23,861		-		23,861
Utilities		20,624		_		20,624
Advertising		3,091		-		3,091
Professional fees		63,771				63,771
Marketing		63,434		_		63,434
Equipment purchases		30,194		_		
Long-term debt principal		11,455		_		30,194
				_		11,455
Miscellaneous		1,690		-		1,690
Program costs	_		- –	801,203	-	801,203
Total expenditures		3,551,538		801,203	_	4,352,741
Excess of revenues over						
expenditures	\$	14,358	\$	-	\$	14,358

Continued on next page.

#### Dubuque, Iowa STATEMENT OF REVENUES, EXPENDITURES AND

#### CHANGES IN FUND BALANCE - GOVERNMENTAL FUNDS - CONTINUED

For the year ended June 30, 2007

	 ECIA	 WIA		Total
	 General Fund	Special Revenue Fund		Total
Other financing sources				
Proceeds from sale of fixed assets	\$ 3,212	\$ -	\$	3,212
Proceeds from long-term borrowing	16,754	-		16,754
Total other financing sources	 19,966	 -	_	19,966
Excess of revenues and other financing source over				
expenditures	34,324	-		34,324
Fund balance at beginning of year	 286,878	 <del>-</del>		286,878
Fund balance at end of year	\$ 321,202	\$ -	\$_	321,202

### RECONCILIATION OF THE STATEMENT OF REVENUES, EXPENDITURES, AND CHANGES IN FUND BALANCES OF GOVERNMENTAL FUNDS TO THE STATEMENT OF ACTIVITIES

For the year ended June 30, 2007

Net change in fund balances - total governmental funds		\$	34,324
Amounts reported for governmental activities in the statement of activities are different because:			
The acquisition of capital assets are reported in the governmental funds as expenditures. However, for governmental activities, these costs are shown in the statement of net assets and allocated over their estimated useful lives as annual depreciation expenses in the statement of activities. Assets disposed of for less than book value (cost - accumulated depreciation) are recorded as losses on disposition of fixed assets.			
Capital outlay reported in governmental			
fund statements	\$ 30,194		
Depreciation expense reported in the			
statement of activities	(32,030)		
Gain on sale of fixed assets	3,212		
Proceeds from sale of fixed assets	(3,212)		
Amount by which capital outlays and gain on sale of fixed assets are less than depreciation and proceed from sale of fixed assets in the current period are	ls		(1,836)
Proceeds from current year debt issues are reported as revenue in the governmental funds, but are reported as long-term debt in the statement of net assets and does not affect the statement of activities.  The amount of proceeds from new debt issues in the current year is:			(16,754)
current year is:			(10,/54)
Repayment of principal on long-term debt is reported in the governmental funds as an expenditure, but is reported as a reduction in long-term debt in the statement of net assets and does not affect the statement of activities.  The amount of long-term debt principal payments in the current year is:			11,455
Change in net assets - governmental activities		ė	27 120
change in net specie - Accelimental sectivities		۳	27,189

#### NOTES TO FINANCIAL STATEMENTS

June 30, 2007

#### NOTE A - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### 1. Reporting Entity

East Central Intergovernmental Association is organized pursuant to the provisions of Chapters 473A and 28E of the Code of Iowa as a regional planning organization designed to assist local governments cooperating with one another. The East Central Intergovernmental Association consists of a council of thirty locally elected and appointed officials from the counties of Cedar, Clinton, Delaware, Dubuque, and Jackson. This council, along with ECIA staff, seeks to relationships local coordinate among municipalities, communications with federal and state governments and to provide planning and programming assistance.

For financial reporting purposes, the Association has included all of its funds, organizations, account groups, agencies, and boards. The Association has also considered all potential component units for which it is financially accountable, and other organizations for which the nature and significance of their relationship with the Association are such that exclusion would cause the Association's financial statements to be misleading or incomplete. The Governmental Accounting Standards Board has set forth criteria to be considered in determining financial accountability. These criteria include appointing a voting majority of organization's governing body, and (1) the ability of Association to impose its will on that organization or potential for the organization to provide specific benefits to, or impose specific financial burdens on the Association. The financial statements presented herein do not include E.C.I.A. Business Growth, Inc. or Eastern Iowa Regional Housing Authority, which have been formed as separate and distinct entities.

The financial statements of the Association consist of the following operations: East Central Intergovernmental Association (a planning agency) and Workforce Investment Act (WIA) (job training and retraining programs administered the East Central Intergovernmental Association).

#### Basis of Presentation

Association-wide Statements - The statement of net assets and the statement of activities present financial information about the Association's governmental activities. These statements include the financial activities of the overall government in its entirety. Eliminations have been made to minimize the double counting of internal transactions. Governmental activities generally are financed through taxes, intergovernmental revenues, and other non-exchange transactions. The Association has no business-type activities or fiduciary funds. However, such activities or funds would be included in these financial statements if they existed.

#### NOTES TO FINANCIAL STATEMENTS - CONTINUED

June 30, 2007

#### NOTE A - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - CONTINUED

#### 2. Basis of Presentation - Continued

Association-wide Statements - Continued - The statement of activities presents a comparison between direct/indirect expenses and revenues for each program of the Association's governmental activities. Direct expenses are those that are specifically associated with and are clearly identifiable to a particular program/grant. Indirect expenses are common entity-wide expenses allocated to programs based on direct labor costs. Program revenues include (a) charges paid by the recipients of goods or services offered by the programs and (b) grants and contributions that are restricted to meeting the operational or capital requirements of a particular program. Revenues that are not classified as program revenues are presented as general revenues.

Fund Financial Statements - The fund statements provide information about the Association's funds. Separate statements for each fund category -- governmental, proprietary, and fiduciary, as applicable -- are presented. The emphasis of fund financial statements is on major governmental and enterprise funds, as applicable with each displayed in a separate column. All remaining governmental and enterprise funds, as applicable are aggregated and reported as non-major funds. Non-operating revenues, such as subsidies and investment earnings, result from non-exchange transactions or ancillary activities.

The Association reports the following major governmental funds:

**General fund** - This is the Association's primary operating fund. All financial activity not required to be accounted for in another fund is accounted for in the general fund.

**Special revenue fund** - This fund accounts for activities associated with providing job training and retraining programs. Revenue sources consist entirely of grants received from the federal government.

#### 3. Measurement Focus and Basis of Accounting

The governmental fund statements are reported using the current financial resources measurement focus and the modified accrual basis of accounting. Under this method, revenues are recognized when measurable and available. The Association considers all revenues reported in the governmental funds to be available if the revenues are collected within sixty days after the end of the fiscal year. Expenditures are recorded when the related fund liability is incurred, except for principal and interest on general long-term debt, claims and judgments, and compensated absences which are recognized as expenditures to the extent they have matured. General capital asset acquisitions are reported as expenditures in governmental funds.

#### NOTES TO FINANCIAL STATEMENTS - CONTINUED

June 30, 2007

#### NOTE A - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - CONTINUED

#### 3. Measurement Focus and Basis of Accounting - Continued

Proceeds of general long-term debt and fixed asset acquisitions made under capital leases are reported as other financing sources. Under the terms of grant agreements, the Association may fund certain programs by a combination of specific cost-reimbursement grants, service fees, and general revenues. Therefore, when program expenses are incurred, both restricted and unrestricted net assets may be available to finance the program. It is the Association's policy to first apply cost-reimbursement grant resources to such programs, followed by general revenues.

#### 4. Budgets

The Association, although not legally required to do so, annually adopts a budget on a basis consistent with accounting principles generally accepted in the United States of America. A budget is adopted for the general fund and special revenue fund annually and is amended upon board approval. Appropriations lapse at fiscal year end. The adopted budget and budgetary expenditure control is exercised at the expenditure type level (salaries, rent, etc.).

#### 5. Cash and Investments

The Association's cash and cash equivalents consist of cash on hand, demand deposits and short-term investments with original maturities of three months or less from date of acquisition. Cash and investment balances for individual funds are pooled unless regulations require separate investment accounts. The Association's investment policy permits investment of available cash balances in time deposits at any bank or credit union in the State of Iowa, U.S. Treasury obligations, U.S. agency issues and certain repurchase agreements. All investments are stated at fair market value.

#### 6. Receivables

Any amounts reported on the statement of net assets for due to and due from other funds represent amounts due between different fund types (governmental activities, business-type activities and fiduciary funds). Eliminations have been made for amounts due to and due from within the same fund type.

Accounts receivable are shown at gross amounts. No allowance for uncollectible accounts has been provided since it is believed that such allowance would not be material.

#### NOTES TO FINANCIAL STATEMENTS - CONTINUED

June 30, 2007

#### NOTE A - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - CONTINUED

#### 7. Capital Assets

Capital assets are reported at actual cost if available. Estimated cost is used when actual cost is not determinable. Donated assets are reported at estimated fair market value on the date received. Repairs and maintenance are recorded as expenditures; replacements and betterments that extend an asset's life by greater than one year are capitalized.

#### 8. Depreciation

The Association provides for depreciation of equipment and leasehold improvements using annual rates that are sufficient to amortize the cost of depreciable assets over their estimated useful lives using the straight-line method of depreciation. For the year ended June 30, 2007, depreciation expense was \$32,030.

Estimated useful lives are as follows:

Computer equipment 1-3 years Furniture and equipment 3-10 years Vehicles 3 years

#### 9. Retirement Plans

Association employees participate in the Towa Public Employees Retirement System (IPERS). All contributions made by the Association on behalf of its employees are reported as expenditures when earned.

#### 10. Inter-fund Transactions

Quasi-external transactions are accounted for as revenues or expenditures, as appropriate. Transactions that constitute reimbursements to a fund for expenditures initially made from it that are properly applicable to another fund are recorded as revenues in the fund that is reimbursed.

#### 11. Memorandum Only - Total Columns

Total columns on the governmental fund financial statements are captioned "Memorandum Only" to indicate that they are presented only to facilitate financial analysis. Data in these columns does not present financial position in conformity with accounting principles generally accepted in the United States. Neither is such data comparable to a consolidation. Interfund eliminations have not been made in aggregation of this data.

#### 12. Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

#### NOTES TO FINANCIAL STATEMENTS - CONTINUED

June 30, 2007

### NOTE B - EXPLANATION OF CERTAIN DIFFERENCES BETWEEN GOVERNMENTAL FUND STATEMENTS AND ASSOCIATION-WIDE STATEMENTS

Differences between the governmental funds statement of revenues, expenditures and changes in fund balance and the statement of activities fall into one of three broad categories. The amounts shown in the columns on the following page represent:

- a. Long-term revenue differences that arise because governmental funds report revenues only when they are considered "available," whereas the statement of activities reports revenues when earned. Differences in long-term expenses arise because governmental funds report on a modified accrual basis whereas the accrual basis of accounting is used on the statement of activities.
- b. Capital related differences between recording expenditures for the purchase of fixed assets in the governmental fund statements and capitalizing fixed assets in the Statement of Net Assets and recording depreciation expense on all fixed assets in the Statement of Activities.
- c. Long-term debt transaction differences that occur because proceeds from debt issues and both interest and principal debt payments are recorded as revenues or expenditures, as applicable, in the governmental fund statements, whereas debt proceeds or principal payments are recorded as an increase or decrease in liabilities, as applicable, in the Statement of Net Assets, and interest expense is recorded in the statement of activities as incurred.

# East Central Intergovernmental Association Dubuque, Iowa NOTES TO FINANCIAL STATEMENTS - CONTINUED Year ended June 30, 2007

NOTE B - EXPLANATION OF CERTAIN DIFFERENCES BETWEEN GOVERNMENTAL FUND STATEMENTS AND ASSOCIATION-WIDE STATEMENTS - CONTINUED

	Total Governmental	Long-term Revenue/	Capital Related	Long-term Debt	Statement of Activities	
	Funds	Expenses	Items	Transactions	Total	
Revenues and other source				-		
Federal	\$ 536,528	. \$ -	\$ -	\$ -	\$ 536,52B	
State of Illinois	1,289	•			1,289	
State of Iowa	101,509	-	-	-	101,509	
State of Wisconsin	787		-	-	787	
Membership fees	82,394	_	-	-	82,394	
Fees and assessments	360,949	-	-	-	360,949	
Economic Development Set-Aside						
and CDBG grant administration Agency service billings	318,024	<del>-</del>	•	-	318,024	
ECIA Business Growth	182,588	<b>-</b>	=	<u></u>	102,508	
Eastern Iowa Regional					•	
Housing Authority (EIHRA)/						
Eastern Iowa Regional						
Housing Corporation (EIRHC)	1,159,892	: -	-	-	1,159,892	
Workforce Investment Act	1,223,483		-	_	1,223,481	
Regional Transit Authority	397,844		-	_	397,844	
Interest	1,775	-	-	•	1,775	
Miscellaneous	35	-	-	_	39	
Proceeds from the						
sale of fixed assets	3,212	-	(3,212)	_	-	
Gain on sale of equipment			3,212	-	3,212	
Proceeds from long-term						
borrowing	16,754			(16,754)	-	
Total revenues	4,387,069		<u>-</u>	(16,754)	4,370,311	
7				,,,		
Expenditures						
Salaries, wages and fringe	2 207 627					
benefits Office supplies	2,897,632		-	-	2,897,632	
Operating materials	40,047 1,595		-	~	40,047	
Conferences and training	28,170		-	-	1,595	
Business travel	93,732		_	- -	28,170	
Printing	7,716		-	_	93,732 7,716	
Equipment rental and	7,710				7,710	
maintenance	10,444	_	_	_	10,444	
Insurance and bonding	66,557		_	_	66,557	
Dues and subscriptions	15,933		_		15,933	
Telephone	25,050		_	_	25,050	
Postage	36,396		_	-	36,396	
Rent	110,146		-	_	110,146	
Property taxes	23,861		_	_	23,861	
Utilities	20,624		_		20,624	
Advertising	3,091		<u></u>	_	3,091	
Professional fees	63,771		_	-	63,771	
Marketing	63,434		-	_	63,434	
Depreciation			32,030	_	32,030	
Equipment purchases	30,194		(30,194)	_		
Long-term debt principal	11,455		-	(11,455)	_	
Miscellaneous	1,690		_	,,,	1,690	
WIA program costs	801,203		-		801,203	
Total expenditures	4,352,741	<u> </u>	1,836	(11,455)	4,343,122	
Net change for the year	\$ 34,324	. \$ <b>-</b>	\$ (1,836)	\$ (5,299)	\$ 27,189	

#### NOTES TO FINANCIAL STATEMENTS - CONTINUED

June 30, 2007

#### NOTE C - CASH DEPOSITS

Cash and investments as of June 30, 2007, are classified in the accompanying financial statements as follows:

Statement of net assets		
Cash and investments	\$	242,331
Excess of outstanding		
cash over bank balance	_	(261)
Net cash and investments	\$_	242,070

Cash and investments as of June 30, 2007 consist of the following:

		Carrying		Bank
	_	Amount		Balance
Petty cash	\$	75		N/A
Investment checking/savings				
and money market accounts	_	241,995	\$	270,364
·	\$	242,070	\$	270,364

#### Investments Authorized by the Association's Investment Policy

The Association is required to invest its funds in accordance with Iowa Statutes. The Association may consolidate cash and reserve balances from all funds to maximize investment earnings and to increase efficiencies with regard to investment pricing, safekeeping, and administration. Investment income is allocated to various funds based on their respective participation in accordance with generally accepted accounting principles. Safety of principal is the foremost objective of the Association's investment policy.

#### Disclosures Relating to Interest Rate Risk

Interest rate risk is the risk that changes in market interest rates will adversely affect the fair value of an investment. Generally the longer the maturity of an investment the greater the sensitivity of its fair value to changes in market interest rates. The Association limits its exposure to interest rate risk by investing operating funds primarily in shorter-term securities, money market mutual funds, or similar investment pools and limiting the average maturity of the portfolio. The Association also structures its investment portfolio so that securities mature to meet cash requirements, avoiding the need to sell securities in the open market prior to maturity.

#### Disclosures Relating to Credit Risk

Generally, credit risk is the risk that an issuer of an investment will not fulfill its obligation to the holder of the investment. This is measured by the assignment of a rating by a nationally recognized statistical rating organization. The Association minimizes its credit risk by limiting investment types and pre-qualifying the financial institutions, broker/dealers, intermediaries, and advisers with which the Association will do business.

#### NOTES TO FINANCIAL STATEMENTS - CONTINUED

June 30, 2007

#### NOTE C - CASH DEPOSITS - CONTINUED

#### Concentration of Credit Risk

SFAS 105 defines a concentration of credit risk as an exposure to a number of counterparties engaged in similar activities and having similar economic characteristics that would cause their ability to meet contractual obligations to be similarly affected by changes in economic or other conditions. The Association diversifies its investment portfolio so that the impact of potential losses from any one type of security or from any one individual issuer will be minimized.

#### Custodial Credit Risk

Custodial credit risk for deposits is the risk that, in the event of the failure of a depository financial institution, the government's deposits might not be recovered. The Association's deposits at June 30, 2007 were entirely covered by FDIC insurance, collateralized with securities or letters of credit held by the Association or the Association's agent in the Association's name, or by a multiple financial institution collateral pool in accordance with Chapter 12C of the Code of Iowa. This chapter provides for additional assessments against the depositories to insure there will be no loss of public funds.

The custodial risk for investments is the risk that, in the event of the failure of the counterparty (e.g., broker-dealer) to a transaction, a government will not be able to recover the value of its investment or collateral securities that are in the possession of another party. The Association does not have an investment policy that would limit the exposure to custodial risk for investments. With respect to investments, custodial credit risk generally applies only to direct investments in marketable securities. Custodial credit risk does not apply to a local government's indirect investment in securities through the use of mutual funds or government investment pools.

#### NOTE D - ACCOUNTS RECEIVABLE

At June 30, 2007, the Association had the following accounts receivable outstanding for grants and fees:

Iowa DOT - FHWA planning	\$	20,060
Iowa DOT - MPO		32,618
EDA Grant		2,109
WIA programs and administration		34,094
Eastern Iowa Regional Housing		
Authority		107,583
Eastern Iowa Regional Housing Corporation		17,704
Eastern Iowa Regional Partnership, LLP		829
E.I.R.U.S.S		19,970
Regency NEG		6,464
Local contract charges		103,964
E.C.I.A. Business Growth, Inc.		33,487
Regional Transit Authority		33,933
Miscellaneous	_	16
Total	\$	412,831

#### NOTES TO FINANCIAL STATEMENTS - CONTINUED

June 30, 2007

#### NOTE E - PENSION AND RETIREMENT BENEFITS

The Association contributes to the Iowa Public Employees Retirement System (IPERS) which is a cost sharing multiple employer defined benefit pension plan administered by the State of Iowa. IPERS provides retirement and death benefits that are established by State statute to plan members and beneficiaries. IPERS issues a publicly available financial report that includes financial statements and required supplementary information. The report may be obtained by writing to IPERS, P.O. Box 9117, Des Moines, Iowa 50306-9117.

Plan members are required to contribute 3.70% of their annual salary and the Association is required to contribute 5.75% of annual covered payroll to the plan. Contribution requirements are established by State statute. The Association's contribution to IPERS for the year ended June 30, 2007 of \$124,125 is equal to the required contribution for the year. The Association's contributions for the years ended June 30, 2006 and 2005 were \$104,369 and \$93,870, respectively, equal to the required contributions for those years.

#### NOTE F - COMPENSATED ABSENCES

Association employees accumulate vacation hours for subsequent use or for payment upon termination, retirement or death. Sick leave hours accumulate for subsequent use and are not recognized as expenditures by the Association until used. The Association's approximate liability for unrecognized accrued employee benefits at June 30, 2007 is as follows:

Sick Leave \$ 357,984

Sick leave is accumulated at a rate of one day per month to a maximum accumulation of 100 days. Use of sick leave is available only to employees of record. There is no payoff of unused accumulated sick leave upon termination.

#### NOTE G - OPERATING LEASE COMMITMENTS

The Association leases shared office space in Manchester, Iowa under a month to month lease. The Association is required to make monthly payments of \$475.

#### NOTES TO FINANCIAL STATEMENTS - CONTINUED

June 30, 2007

#### NOTE G - OPERATING LEASE COMMITMENTS - CONTINUED

The Association also subleases additional office space in Dubuque from the Iowa Workforce Development Department under a sublease dated January 29, 1998. Under the terms of the sublease, the Association is required to make monthly payments of \$1,604 from January 1, 1998 through December 31, 2007, as required by an August 18, 1998 amendment to the original sublease agreement. The Association used a grant from the Iowa Department of Employment Services, in part, to buy down this ten-year lease to the monthly payments listed above. The cost of the buy down, which was paid prior to July 1, 1998 and was shown as part of rent expense for the fiscal year ended June 30, 1998, was \$50,000.

The Association leases office space in Dubuque for its primary operations. The lease began October 1, 2002 and runs until September 30, 2007. The lease requires monthly payments of \$5,209 monthly. This lease is month to month after September 30, 2007.

Finally, the Association leases office space in the lower level of the main operations building. The lease runs until September 30, 2007. The lease payments require payments of \$1,891 monthly. This lease is month to month after September 30, 2007.

Future minimum lease payments are as follows:

Dubuque					Dubuque			
Office		)ffice	ice Dubuque		Office			
			Space	Su	Sublease		er Level	
June 30,	2008	\$	15,627	\$	9,624	\$	5,673	

#### NOTE H - FIXED ASSETS

A summary of changes in property and equipment comprising general fixed assets is as follows:

	Balance at July 1, 2006		Additions Deletions					Balance at June 30, 2007			
Leasehold						_					
improvements	\$	10,299	\$	-	\$	_	\$	10,299			
Equipment and											
furniture		181,992		30,194		29,662		182,524			
Subtotal	,	192,291	•	30,194	_	29,662		192,823			
Accumulated											
Depreciation		131,918		32,030		29,662		134,286			
Total	\$	60,373	\$	(1,836)	\$ -	_	\$	58,537			

#### NOTES TO FINANCIAL STATEMENTS - CONTINUED

June 30, 2007

#### NOTE I - GENERAL LONG-TERM DEBT

Long-term debt transactions for the year ended June 30, 2007 are as follows:

	Balance at			Balance at
	July 1, 2006	<u>Additions</u>	<u>Deletions</u>	June 30, 2007
Notes payable	<u>\$ 21,453</u>	<u>\$ 16,754</u>	<u>\$ 11,455</u>	<u>\$ 26,752</u>

Long-term debt at June 30, 2007 is comprised of the following:

Description	Balance at June 30, 2007
\$16,683 commercial loan from East Dubuque Savings Bank dated January 20, 2005 and due in monthly installments of \$494.80, including interest at 4.25% per annum until January 20, 2008.	\$ 3,405
\$17,449 commercial loan from East Dubuque Savings Bank dated July 1, 2005 and due in monthly installments of \$521.50, including interest at 4.74% per annum until July 1, 2008.	6,593
\$16,754 commercial loan from Dubuque Bank and Trust dated June 20, 2007 and due in monthly installments of \$512, including interest at 6.20% per annum until June 20, 2010.	16,754

The annual requirements needed to amortize the long-term debt of the Association as of June 30, 2007, are as follows:

\$ 26,752

Year ended une 30

Total

Principal		Interest		Total
\$ 14,717	\$	1,149	\$	15,866
6,098		567		6,665
5,937		204		6,141
\$ 26,752	\$	1,920	\$	28,672
\$	\$ 14,717 6,098 5,937	\$ 14,717 \$ 6,098 5,937	\$ 14,717 \$ 1,149 6,098 567 5,937 204	\$ 14,717 \$ 1,149 \$ 6,098 567 5,937 204

### NOTES TO FINANCIAL STATEMENTS - CONTINUED June 30, 2007

#### NOTE J - RISK MANAGEMENT

The Association is exposed to various risks of loss related to torts; theft; damage to and destruction of assets; errors and omissions; injuries to employees; and natural disasters. These risks are covered by the purchase of commercial insurance. Settled claims from these risks have not exceeded commercial insurance coverage in any of the past three fiscal years.

SUPPLEMENTAL INFORMATION

### STATEMENT OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCE - BUDGET AND ACTUAL - GENERAL FUND

For the Year Ended June 30, 2007

_	Budgete	d Amo	ounts	_		Variance with Final Budget
	Original		Amended		Actual	Favorable (Unfavorable)
_						
Revenues						
Federal \$		\$	524,324	\$	536,528	\$ 12,204
State of Illinois	1,289		1,289		1,289	-
State of Iowa	9,375		15,875		101,509	85,634
State of Wisconsin	787		787		787	-
Membership fees	82,143		82,143		82,394	251
Fees and assessments	243,438		403,171		360,949	(42,222)
Economic Development Set-Aside						
and CDBG grant administration	347,175		381,900		318,024	(63,876)
Agency service billings						
ECIA Business Growth	141,000		158,400		182,588	24,188
Eastern Iowa Regional						
Housing Authority (EIHRA)/						
Eastern Iowa Regional						
Housing Corporation (EIRHC)	1,125,000		1,106,150		1,159,892	53,742
Workforce Investment Act	407,845		414,521		422,278	7,757
Regional Transit Authority	364,000		395,000		397,844	2,844
Interest	2,500		1,960		1,775	(185)
Miscellaneous	-		-		39	39
Total revenues	3,248,376		3,485,520		3,565,896	80,376
Expenditures						
Salaries, wages and fringe						
benefits	2,742,616		2,860,913		2,897,632	(36,719)
Office supplies	33,500		39,500		40,047	(547)
Operating materials	500		500		-	
Conferences and training	13,000		22,500		1,595	(1,095)
Business travel	7B,000		81,000		28,170	(5,670)
Printing	8,000				93,732	(12,732)
Equipment rental and	6,000		6,500		7,716	(1,216)
maintenance	0 000		11 160		10 444	77.6
	9,000		11,160		10,444	716
Insurance and bonding	50,000		64,000		66,557	(2,557)
Dues and subscriptions	15,000		15,600		15,933	(333)
Telephone	22,000		25,000		25,050	(50)
Postage	37,000		34,000		36,396	(2,396)
Rent	105,100		110,200		110,146	54
Property taxes	21,400		23,900		23,861	39
Utilities	16,500		24,500		20,624	3,876
Advertising	2,000		2,800		3,091	(291)
Professional fees	40,000		62,200		63,771	(1,571)
Marketing	-		43,782		63,434	(19,652)
Equipment purchases	38,000		28,745		30,194	(1,449)
Depreciation	-		-		-	-
Long-term debt principal	11,500		11,400		11,455	(55)
Miscellaneous	5,000		1,500		1,690	(190)
Total expenditures	3,248,116		3,469,700		3,551,538	(81,838)
Excess of revenues over			4			1
expenditures	260		15,820		14,358	(1,462)

Continued on next page.

### STATEMENT OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCE - BUDGET AND ACTUAL - GENERAL FUND - CONTINUED

For the year ended June 30, 2007

_	Budgete	ounts	_			riance with nal Budget Favorable	
	Original		Amended		Actual		nfavorable)
Other income							
Proceeds from the sale of							•
fixed assets \$	_	\$	_	\$	3,212	\$	3,212
Proceeds of long-term borrowing	16,000		16,500		16,754		. 254
	16,000		16,500		19,966		3,466
Excess of revenues and other							
income over expenditures	16,260		32,320		34,324		2,004
Fund balance at beginning of year	286,878	<del>-</del>	286,878		286,878	-	
Fund balance at end of year \$	303,138	\$	319,198	\$	321,202	. s_	2,004

### East Central Intergovernmental Association

### Dubuque, Iowa STATEMENT OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCE -BY PROGRAM - GENERAL FUND

For the Year Ended June 30, 2007

		30	40	45	50	55	65
		FHWA and	General	ECIA	Economic	*	Tax Credit
	_	Section 8	Technical	Business	Development		Housing
	Totals	Transportation	Assistance	Growth	Grant	EIHRA	Programs
REVENUES							
Federal	\$ 536,528	\$ 169,741	\$ -	\$ -	\$ 52,621	\$ -	\$ -
State of Illinois	1,289	1,289	-	_	-	-	~
State of Iowa	101,509	<u></u>	_	<u></u>	101,509	_	=
State of Wisconsin	787	787	-	-	-	-	-
Membership fees	82,394	25,915	7,001	-	30,936	-	-
Fees and assessments	360,949	32,744	142,281	=	45,980	-	71,471
Economic Development Set-Aside and							
CDBG grant administration	318,024	-	-		-	-	-
Agency service billings							
ECIA Business Growth	182,588	-	<del></del>	182,588	-	-	-
EIHRA/EIRHC	1,159,892	-	-	-	-	1,135,864	6,324
WIA and related programs	422,278	-	-	-	_	_	-
Regional Transit Authority	397,844	-	_	_	_		-
Interest	1,775	-	-	_	***	<del></del>	_
Miscellaneous	39	_	_	-	-	_	_
Sale of equipment	3,212	-	_	<del></del>	=	_	-
Proceeds from long-term borrowing	16,754	_		_	_	_	_
Total revenues	3,585,862	230,476	149,282	182,588	231,046	1,135,864	77,795
EXPENDITURES							
Salaries, wages and							
fringe benefits	2,897,632	187,532	123,746	149,604	132,032	984,612	74,748
Office supplies	40,047	3,144	2,264	1,357	1,452	11,427	218
Operating materials	1,595	300	2,201		-,	11,12,	2.10
Conferences and training	28,170	57 <b>4</b>	348	5,164	11,622	730	10
Business travel	93,732	7,682	6,606	5,669	4,844	8,348	236
Printing	7,716	546	250	966	197	1,598	25 25
Equipment rental and	,,,,	740	230	300	137	1,336	25
maintenance	10,444	4,132	216	199	219	1 670	7.7
Insurance and bonding					865	1,679	37
	66,557	1,426	1,847	1,157		27,845	91
Dues and subscriptions	15,933	648	836	2,392	1,252	3,264	60
Telephone	25,050	1,425	900	1,423	1,905	7,418	261
Postage	36,396	1,765	418	662	580	21,114	503
Rent	110,146	8,673	5,620	5,797	5,570	26,874	513
Property taxes	23,861	2,352	1,455	1,596	1,714	7,640	118
Utilities	20,624	2,108	1,361	1,412	1,354	6,499	128
Advertising	3,091	225	19	322	20	518	4
Professional fees	63,771	3,843	2,376	3,066	2,272	20,817	743
Marketing	63,434	-	-	-	63,434	-	-
Depreciation	32,030	4,101	1,020	1,802	1,714	5,481	100
Equipment purchases	30,194	-	-	_	-		-
Long-term debt principal	11,455	-	-	<u></u>	-	-	-
Miscellaneous	1,690	_				<u> </u>	<u> </u>
Total expenditures	3,583,568	230,476	149,282	182,588	231,046	1,135,864	77,795
Excess of revenues over							
(under) expenditures	\$ 2,294	\$	\$	\$	\$	\$	\$

Continued on next page.

# East Central Intergovernmental Association Dubuque, Iowa STATEMENT OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCE -

### BY PROGRAM - GENERAL FUND - CONTINUED

For the Year Ended June 30, 2007

	75	80	85	90	100	110	200	300	400	410
	Promise Jobs	Regional Transit RPA/STP	CDBG Admini- stration	General	WIA	WIA Regency NEG	Economic Development Set-Aside	Eastern Iowa Utility Service Systems	Regional Transit Authority	Transit Authority City Contracts
REVENUES	- ***						·			
Federal	\$ 226,955	\$ 87,211	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
State of Illinois	=	=	-	<u></u>	-	-	-	-	_	· -
State of Iowa	-	-	-	-	-	-	-	-	-	-
State of Wisconsin	-	-	-	-	-	-	-	-	-	-
Membership fees	-	10,538	-	8,004	-	=	-	-	_	_
Fees and assessments	<del>-</del>	13,475	-	-	-		-	54,998	_	-
Economic Development Set-Aside										
and CDBG grant administration	-	-	311,999	-	_	_	6,025	_	_	_
Agency service billings										
ECIA Business Growth	-	-	-		_	_	-	_	_	_
EIHRA/EIRHC	-	-	-	17,704	-	_	_	_	_	_
Workforce Investment Act	-	-	_	-	393,484	28,794	_	_	=	_
Regional Transit Authority	-	-	_	-	_	_	_	_	377,022	20,822
Interest	-	-	_	1,775	-	-	_	_	-	,
Miscellaneous	-	-	_	39	-	_	_	_	_	_
Sale of equipment	-	-	-	3,212	-	_	_	_	-	_
Proceeds from long-term debt		-	-	16,754	-		_	-	-	_
Total revenues	226,955	111,224	311,999	47,488	393,484	28,794	6,025	54,998	377,022	20,822
EXPENDITURES										
Salaries, wages and										
fringe benefits	189,757	86,326	243,888	=	322,721	23,973	5,289	46,190	308,766	18,448
Office supplies	3,729	2,466	3,306	-	5,736	248	4.1	376	4,128	155
Operating materials	477	300	-	-	518	-	-	_	-	<del>-</del>
Conferences and training	1,961	546	1,434	1,855	2,880	515	5	251	261	14
Business travel	10,379	4,589	16,876	-	19,052	1,776	1.06	1,301	6,102	166
Printing	340	407	401	-	2,095	36	12	330	467	46
Equipment rental and										
maintenance	476	659	364	=	1,148	90	22	1.04	1,048	51
Insurance and bonding	1,421	1,046	5,950	-	4,549	489	33	297	19,428	11.3
Dues and subscriptions	692	282	945	-	4,289	13	18	154	1,064	24
Telephone	997	1,932	4,271	<u></u>	1,263	40	4	748	2,448	15
Postage	1,666	512	2,903	-	3,749	118	3	222	2,134	47
Rent	9,820	4,008	11,130	_	15,166	965	240	2,084	12,884	802 *
Property taxes	103	1,104	3,049	_	127	30	82	625	3,569	297
Utilities	96	956	2,688	_	129	18	57	504	3,108	206
Advertising	33	491	59	_	348	4	1	67	977	3
Professional fees	3,141	1,822	8,474	_	6,986	352	84	1,234	8,223	338
Marketing	-	_	-	_	· <del>-</del>	-			-,	
Depreciation	1,867	3,778	6,261	<del></del>	2,728	127	28	511	2,415	97
Equipment purchases	-	· –	· 	30,194	• • • • • • • • • • • • • • • • • • •				~,	-
Long-term debt principal	-	_	•	11,455	-	<u></u>	_	-		_
Miscellaneous	-	_	-	1,690	-	_	_		_	-
Total expenditures	226,955	111,224	311,999	45,194	393,484	28,794	6,025	54,998	377,022	20,822
Excess of revenues over	· VI SIII MITMITMITMITMI		· · · · · · · · · · · · · · · · · · ·	<u> </u>					3,7,022	20,022
(under) expenditures	\$	\$	\$	\$ 2,294	\$	\$	\$	\$	\$	\$

Continued from previous page.

#### East Central Intergovernmental Association Dubuque, Iowa

### SCHEDULE OF CUMULATIVE REVENUES AND EXPENDITURES AND COMPUTATION OF PROJECT GRANTS EARNED - GENERAL FUND

For the Year Ended June 30, 2007

									50			
	30					f Commerce						
	FHWA and		Regional			ning Grant						
	FTA Section 8		Transit				05-83-04236			0		
	Transportation		RPA		ior Audit		ırrent Year		Total	Cı	ırrent Year	Total
	05MPO-ECIA		)5RPA-08	1/	1-6/30/06	7/	1-12/31/06	1/	1-12/31/06	1	/1-6/30/07	Fiscal Year
REVENUES												
Federal - EDA	\$ -	\$	_	\$	27,488	\$	24,512	\$	52,000	\$	28,109	\$ 52,621
Federal - Planning	169,741		87,211		_		-		_		-	-
State of Illinois - Planning	1,289		-		-		_		-		_	-
State of Iowa - Planning	-		-		5,234		9,375		14,609		_	9,375
State of Iowa - Other			_		59,325		-		59,325		92,134	92,134
State of Wisconsin	787		_		<b>-</b>		-		-		_	-
Membership fees	25,915		10,538		7,651		1,080		8,731		29,856	30,936
Fees and assessments	32,744		13,475		22,975		43,481		66,456		2,499	45,980
Miscellaneous			-	_			-				_	-
Total revenues	230,476		111,224		122,673		78,448		201,121		152,598	231,046
EXPENDITURES												
Salaries, wages and fringe benefits	187,532		86,326		70,195		56,794		126,989		75,238	177 077
Office supplies	3,144		2,466		707		50,75± 594		1,301		75,238 858	132,032
Operating materials	300		300						1,501		920	1,452
Conferences and training	574		546		4,634		7,948		12,582		3,674	11 (22
Business travel	7,682		4,589		6,268		808		7,076		4,036	11,622
Printing	546		407		191		32		223		165	4,844
Equipment rental and maintenance	4,132		659		85		26		111		193	197
Insurance and bonding	1,426		1,046		623		330		953		535	219
Dues and subscriptions	648		282		100		540		640		712	865
Telephone	1,425		1,932		714		901		1,615		1,004	1,252
Postage	1,765		512		488		225		713		355	1,905 580
Rent	8,673		4,008		4,512		2,486		6,998		3,084	5,570
Property taxes	2,352		1,104		-, -		486		486		1,228	1,714
Utilities	2,108		956		_		562		562		792	1,354
Advertising	225		491		_		10		10		10	20
Professional fees	3,843		1,822		1,072		861		1,933		1,411	2,272
Marketing	, 				32,132		5,029		37,161		58,405	63,434
Depreciation	4,101		3,778		952		816		1,768		898	1,714
Equipment purchases	, <u>-</u>		-		_		-		2,700		-	1,714
Total expenditures	230,476		111,224	_	122,673	<del></del>	78,448	_	201,121		152,598	231,046
Less expenses related to Marketing Grant	-		-		62,825		38,750		101,575		85,918	231,040
Expense basis for computation of federal and/or							,	_				
state participation in project cost	230,476		111,224		59,848		39,698		99,546		66,680	
Federal or state participation percentage	80%	i	80%		75%		75%		75%		75%	
Computed project grant earned	\$ 184,380	_ \$	88,979	ş_	44,885	ş	29,774	ş Ş	74,660	ş —	50,009	
Pursuant to contracts, the grants may not exceed the lesser of the eligible cost incurred multiplied by the percentage of participation or:	\$ 169,741	- <u></u> \$	87,211	= \$	27,488	<u> </u>	24,512	**************************************	52,000	<u></u>	28,109	
<u> </u>		<u> </u>		~_		٧	2+,312	٧	22,000	₩	40,109	
Therefore, the grants earned equal:	\$ 169,741	= <sup>\$</sup>	87,211	\$ =	27,488	\$_	24,512	\$ <u></u>	52,000	\$	28,109	

## East Central Intergovernmental Association Dubuque, Iowa

## STATEMENT OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCE - BUDGET AND ACTUAL - WORKFORCE INVESTMENT ACT (WIA)

For the Year Ended June 30, 2007

	Budgeted	l Amounts	-	Variance with
	Original	Amended	Actual	Final Budget Favorable (Unfavorable)
Revenues				
Workforce Investment Act (WIA) grants	\$ 700,000	\$ 601,000	\$ 801,203	\$ 200,203
Total revenues	700,000	601,000	801,203	200,203
Expenditures				
Program costs	700,000	601,000	801,203	(200,203)
Total expenditures	700,000	601,000	801,203	(200,203)
Excess of revenues over expenditures	-	-	-	-
Fund balance at beginning of year	<u></u>			
Fund balance at end of year	\$	\$	\$ -	\$\$

# East Central Intergovernmental Association Dubuque, Iowa COMBINING BALANCE SHEET - BY CONTRACT -

### WORKFORCE INVESTMENT ACT (WIA)

June 30, 2007

Pass-through Entity:	Upper Explorerland Regional Planning Commission																			
Contract Number:		East Cental Intergovernmental Association and Upper Explorerland Regional Planning Commission Joint Agreement																		
Comban at Paris 1																				
Contract Period:						Youth	· · ·	July 1, 2		through J	une 3	30, 2007					_			
Program:		lmini- ration		Adult ormula		School Formula	0	f School Formula		Worker Formula		centive Formula		Regency Early Servention		rmo Fischer Early tervention		Regency National Emergency		Totals
Assets						***************************************			-		·	o i mara		CCI VCIICIOII		rei vention	· —	Emergency		TOLAIS
Cash Prepaid expenses	\$	_ 261	\$ 	7,207 -	\$ 	7,758	\$ - —	6,131	\$ 	14,039 -	\$	-	\$ 		\$	1,977	\$	1,895	\$	39,007 261
	\$	261	\$	7,207	\$	7,758	. \$ <u></u>	6,131	\$ <u></u>	14,039	\$ <u></u>	_	\$ <u></u>		\$	1,977	\$ <sub>=</sub>	1,895	\$_	39,268
Liabilities and Fund Balance																				
Accounts payable Excess of outstanding checks over bank	\$	-	\$	7,207	\$	7,758	\$	6,131	\$	14,039	\$	-	\$	-	\$	1,977	\$	1,895	\$	39,007
balance		261			·	-			·			_	_		<del></del>			-		261
Total liabilities		261		7,207		7,758		6,131		14,039		-		-		1,977		1,895		39,268
Fund balance		-		-		_		_	_	-			·	_		****		_		-
	\$	261	\$	7,207	\$	7,758	\$	6,131	\$_	14,039	\$		\$	-	\$	1,977	\$_	1,895	\$_	39,268

# East Central Intergovernmental Association Dubuque, Iowa COMBINING STATEMENT OF REVENUES AND EXPENDITURES -

### WORKFORCE INVESTMENT ACT (WIA)

For the year ended June 30, 2007

Pass-through Entity:	Upper Explorerland Regional Planning Commission																		
Contract Number:		East Central Intergovernmental Association and Upper Explorerland Regional Planning Commission Joint Agreement																	
Contract Period:		July 1, 2006 through June 30, 2007																	
Program:		ini- ation		Adult Formula		Youth n School Formula	0	outh out f School Formula		islocated Worker Formula		Incentive Formula		Regency Early ervention	mo Fischer Early		Regency National Emergency		Totals
Revenues Grants	\$ 5	57,285	· <del> </del>	109,681	s	04 830		105 475			_				 			-	
	Ψ -	07,200	7	103,001	Þ	84,839	\$	105,477	\$	266,029	\$	55,400	\$	13,700	\$ 1,723	\$	107,069	\$	801,203
Expenditures Administration Training related and	Ę	57,285		-		-		-		-		-		-	-		9,604		66,889
support services Direct training		_		8,983		4,687		10,950		51,894		11,080		_	-		7,968		95,562
services				100,698		80,152		94,527	_	214,135	_	44,320		13,700	 1,723	_	89,497		638,752
Total expenditures	5	57,285	_	109,681		84,839	_	105,477	_	266,029	_	55,400		13,700	 1,723		107,069		801,203
Excess of revenues over (under) expenditures	ŗ	-		_		-		_		-		-			_		-		-
Fund balance at beginning of year		<del>-</del>	_	_		•	. <u>-</u>	_		_	-	<b>a</b>			 		_		-
Fund balance at end of year	\$	_	\$ <u></u>		\$		\$ <u></u>		\$		\$_	_	\$		\$ 	\$	-	_ \$_	_

## East Central Intergovernmental Association Dubuque, Iowa

### SCHEDULE OF FEDERAL FINANCIAL ASSISTANCE

For the year ended June 30, 2007

Grantor/Program	Federal CDFA Number	Agency or Pass-Through Grantor's Number	Accrual Basis Program Disbursements				
Direct							
United States Department							
of Commerce							
EDA Planning Grant	11.302	05-83-04236	\$ 24,512				
3		05-83-04375	28,109				
Total United States							
Department of Commerce			52,621				
Indirect:							
United States Department							
of Health and Human Services							
Passed through Upper Explorerland							
Regional Planning Commission							
Promise Jobs	93.558	UERPC/ECIA Contract	226,955				
Total United States Department							
of Health and Human Services			226,955				
United States Department of Labor							
Passed through Upper Explorerland							
Regional Planning Commission							
Workforce Investment Act Cluster	(Major	Programs)					
Administration	17.258	UERPC/ECIA Contract	•				
Adult Formula	17.258	•	·				
Youth In School Formula	17.259	•	•				
Youth Out of School Formula	17.259	•	•				
Dislocated Worker Formula	17.260	UERPC/ECIA Contract	266,029				
Regency Thermographers							
Early Intervention	17.260	UERPC/ECIA Contract	13,700				
Thermo Fischer							
Early Intervention	17.260	UERPC/ECIA Contract	1,723				
Regency Thermographers							
National Emergency Grant	17.260	UERPC/ECIA Contract	107,069 745,803				
Workforce Investment Act			C00,CF,				
Incentive	17.267	UERPC/ECIA Contract	55,400				
Total United States Department			001 002				
of Labor			801,203				

## East Central Intergovernmental Association Dubuque, Iowa

### SCHEDULE OF FEDERAL FINANCIAL ASSISTANCE - CONTINUED

For the year ended June 30, 2007

Grantor/Program	Federal CDFA Number	Agency or Pass-Through Grantor's Number	Accrual Basis Program Disbursements
United States Department of Transporation Passed through Iowa Department of Transportation FHWA Planning - RPA	20.515	05-RPA-08	\$ 87,211
FHWA - Planning	20.205	07-MPO-ECIA	155,534
Passed through Illinois Depart- ment of Transportation FHWA Planning Passed through Wisconsin Depart-	20.515	IDOT Contract	7,907
ment of Transportation FHWA Planning	20.515	WisDOT Contract	6,300
Total United States Department of Transporation			256,952
Total Indirect			1,285,110
Total Federal Financial Assistance			\$ 1,337,731

#### Note:

1) This statement is prepared on the accrual basis of accounting.

### TOSTRUD & TEMP, S.C.

Certified Public Accountants

INDEPENDENT AUDITOR'S REPORT ON COMPLIANCE
AND ON INTERNAL CONTROL OVER FINANCIAL REPORTING
BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED
IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

Council Members
East Central Intergovernmental Association
Dubuque, Iowa

We have audited the financial statements of the East Central Intergovernmental Association ("the Association") as of and for the year ended June 30, 2007, and have issued our report thereon dated September 14, 2007.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in <u>Government Auditing Standards</u>, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement.

#### Internal Control Over Financial Reporting

The management of the Association is responsible for establishing and maintaining effective internal control. In planning and performing our audit of the financial statements and compliance, we considered the Association's internal control over compliance with requirements that could have a direct and material effect on its compliance with certain provisions of laws, regulations, contracts and grants, but not for the purpose of expressing an opinion on the effectiveness of the Association's internal control. Accordingly, we do not express an opinion on the effectiveness of the Association's internal control over financial reporting and internal control over compliance.

Our consideration of internal control over financial reporting and internal control over compliance was for the limited purpose described in the preceding paragraph and could not necessarily identify all deficiencies in internal control that might be significant deficiencies or material weaknesses as defined below. However, as discussed below, we identified certain deficiencies in internal control that we consider to be significant deficiencies.

A control deficiency exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent or detect on a timely basis misstatements or noncompliance with applicable requirements with certain provisions of laws, regulations, contracts and grants. A significant deficiency is a control deficiency, or combination of control deficiencies, that adversely affects the entity's ability to initiate, authorize, record, process, or report financial data reliably in accordance with generally accepted accounting principles such that there is more than a remote likelihood that a misstatement of the entity's financial statements that is more than inconsequential will not be prevented or detected by the entity's internal control.

A material weakness is a significant deficiency, or combination of control deficiencies, that results in more than a remote likelihood that a material misstatement of the financial statements will not be prevented or detected by the entity's internal control. We did not consider any of the significant deficiencies described above to be material weaknesses.

#### Compliance and Other Matters

Tostrud + ramp, S. C.

As part of obtaining reasonable assurance about whether the Association's financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under Government Auditing Standards.

This report is intended for the information of the board, management and federal and state awarding agencies. However, this report is a matter of public record and its distribution is not limited.

November 7, 2007

### TOSTRUD & TEMP, S.C.

Certified Public Accountants

# INDEPENDENT AUDITOR'S REPORT ON COMPLIANCE WITH REQUIREMENTS APPLICABLE TO MAJOR PROGRAMS AND INTERNAL CONTROL OVER COMPLIANCE IN ACCORDANCE WITH OMB CIRCULAR A-133

Council Members
East Central Intergovernmental Association
Dubuque, Iowa

#### Compliance

We have audited the compliance of the East Central Intergovernmental Association ("the Association") with the types of compliance requirements described in the U.S. Office of Management and Budget (OMB) Circular A-133 Compliance Supplement that are applicable to each of its major federal programs for the year ended June 30, 2007. The Association's major federal programs are identified in the Schedule of Findings and Questioned Costs. Compliance with the requirements of laws, regulation, contracts and grants applicable to each of its federal programs is the responsibility of the Association's management. Our responsibility is to express an opinion on the Association's compliance based on our audit.

We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States of America; Chapter 11 of the Code of Iowa; the standards applicable to financial audits contained in Government Auditing Standards, issued by the Comptroller of the United States; and OMB Circular A-133, Audits of States, Local Governments, and Non-Profit Organizations. Those standards and OMB Circular A-133 require that we plan and perform the audit to obtain reasonable assurance about whether noncompliance with the types of compliance requirements referred to above that could have a direct and material effect on a major federal program occurred. An audit includes examining, on a test basis, evidence about the Association's compliance with those requirements and performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion. Our audit does not provide legal determination on the Association's compliance with those requirements.

In our opinion, the Association complied, in all material respects with the requirements referred to above that are applicable to each of its major federal programs for the year ended June 30, 2007.

#### Internal Control Over Compliance

The management of the East Central Intergovernmental Association is responsible for establishing and maintaining effective internal control over compliance with requirements of laws, regulations, contracts and grants applicable to federal programs. In planning and performing our audit, we considered the Association's internal control over compliance with requirements that could have a direct effect on a major federal program in order to determine our auditing procedures for the purpose of expressing our opinion on compliance, but not for the purpose of expressing an opinion on the effectiveness of internal control over compliance. Accordingly, we do not express an opinion on the effectiveness of the Association's internal control over compliance.

A control deficiency in an entity's internal control over compliance exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent or detect noncompliance with a type of compliance requirement of a federal program on a timely basis. A significant deficiency is a control deficiency, or combination of control deficiencies, that adversely affects the entity's ability to administer a federal program such that there is more than a remote likelihood that noncompliance with a type of compliance requirement of a federal program that is more than inconsequential will not be prevented or detected by the entity's internal control.

A material weakness is a significant deficiency, or combination of significant deficiencies, that results in more than a remote likelihood that noncompliance with a type of compliance requirement of a federal program will not be prevented or detected by the entity's internal control.

Our consideration of internal control over compliance was for the limited purpose described in the first paragraph of this section and would not necessarily identify all deficiencies in internal control that might be significant deficiencies or material weaknesses. We did not identify any deficiencies in internal control over compliance that we consider to be material weaknesses, as defined above.

This report is intended solely for the information and use of management, the governing council, and federal awarding agencies and is not intended to be and should not be used by anyone other than these specified parties. However, this report is a matter of public record and its distribution is not limited.

fostrad & lemp, & C.

November 7, 2007

## East Central Intergovernmental Association Dubuque, Iowa

#### SCHEDULE OF FINDINGS AND QUESTIONED COSTS

Year ended June 30, 2007

#### Section I - Summary of Auditor's Results

Financial Statements

Type of auditor's report issued:		Unqualified		
Internal control over financial reporting: Material weakness identified? Reportable condition(s) identified not considered to be material weaknesses?	:	yes	_X no	reported
Noncompliance material to the financial	statements?	yes	X no	
Federal Awards				
Internal control over financial reporting: Material weakness identified? Reportable condition(s) identified not considered to be material weaknesses?	:	yes		reported
Type of auditor's report issued on compliator major programs:	ınce	Unqualified		
Any audit findings disclosed that are requ to be reported in accordance with Circular Section .510(1)?		yes	<u>X</u> no	
Identification of major federal program				
CFDA Number	Name of Federal		Cluster	
17.258, 17.259, 17.260	AIW	Cluster		
Dollar threshold used to distinguish between Type A and Type B programs	\$300,000			
Auditee qualified as a low-risk auditee?	X yes	no		
Section II - Financial Statement Finding None	ls			
Section III - Federal and State Award Fi	indings and Que	stioned Cos	ts	
None				